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1923,
PRICE LIST

...OF...

**BAKER-POTTS
NURSERY CO.**

"THE BEST OF EVERYTHING

...for...

VALLEY PLANTING"

OFFICE AND SALES YARD--

STUART PLACE

--ON CONCRETE HIGHWAY

TELEPHONE 9013

MAIL ADDRESS

HARLINGEN, TEXAS



JUST A WORD

--about ourselves

This is the ninth year for the Baker Nurseries in the Valley and the thirtieth year in the Texas Gulf Coast. During this time Sam J. Baker's trees have become the standard of quality and the synonym for "good trees." Recently, A. T. Potts, former Chief of the Division of Horticulture, Texas Agricultural Experiment Station, and for twenty years connected with the Texas Agricultural and Mechanical College, has become a member of the firm. Mr. Potts has degrees from the Texas A. & M. College and the degree of Master of Science in Citriculture from the University of California.

We feel that this combination of Science and practical experience should enable the firm to produce the best trees that can be grown and render the best possible service to our patrons.

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A Word About Our Trees

Budded or grafted trees are composed of two distinct parts, root and top. All citrus trees are budded and the two parts are of about equal importance to the future tree in the orchard.

Baker-Potts tree roots receive the first consideration. They are grown from the very best Sour Orange seed obtainable, gathered and cured especially for us by an expert. The seed-beds are culled twice before the first transplanting to remove any weak or off-type plants. They are then culled again in the field so that only thrifty, robust trees are budded. The buds used in all our trees are from fruiting wood cut from trees known to produce heavy annual crops of true-to-type fruit. The buds are inserted high enough from the ground to insure the full benefit of the resistant Sour Orange root. As the buds grow they are carefully inspected from time to time and any found defective or deficient in vigor are destroyed.

All our trees are straight bodied, properly headed at a uniform height and dug and handled with an adequate ball of the soil in which they grew attached to the roots, carefully wrapped with burlap and tied securely with twine, so that the balls remain intact. They are then set in the shed and properly cured before delivery. Handled in this way there is no shock in planting and all grow off nicely.

We grow and offer only such varieties as have been fully proven in the Valley as to productivity, quality of fruit and thriftiness of tree, and we believe our trees are the best in the world for Valley planting. We can show dozens of groves that justify this belief and will be glad to show them to anyone interested, letting them judge for themselves.

About Imported Citrus Trees

Many years experience have proven that our Home-grown, Balled Citrus trees are of far greater value for Valley planting than any imported trees, no matter where grown. There are many reasons for this, among which are the following: (1) Our trees are grown under the same soil and climatic conditions as the grove will be and need no acclimating. (2) They are dug and handled "Balled," so there is no loss or set-back in transplanting. Trees dug and handled with bare roots, as all imported trees must be, are subject to severe shock and there is almost certain to be a loss of from ten to twenty per cent in planting, often more. (3) Our trees are budded on Sour Orange stocks only, whereas imported trees are very likely to be on other roots and consequently worthless for planting here. (4) Our trees are grown on naturally rich soil and are not "pushed" with fertilizers. Trees forced with fertilizers are usually sappy and of low vitality. (5) You can come to the nursery and see what you are getting before you buy and should anything go wrong we are right here to make good, whereas, if you buy imported trees and anything goes wrong you have no recourse and can only pocket the loss. We are sure that, on the whole, one of our trees is worth two imported ones.

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About Cheap Trees

The old business axiom, "the best is always the cheapest" is especially applicable to Citrus trees and past experience here in the Valley has demonstrated its truth very forcibly. Practically every failure that has been made is directly traceable to cheap trees. It is impossible to grow reliable trees and sell them for the prices that some "nurserymen" are offering, and if you will look at the results obtained by planting cheap trees in the past, you will investigate mightily thoroughly any trees offered cheaper than our prices. We do not sell cheap trees.

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Guarantee

We guarantee any and all stock we sell to be in first class, living condition, free from insect pests and diseases and agree to replace, free, any tree, shrub or plant not found so, but assume no further responsibility. All orders are taken with this understanding. All orders are accompanied by a Certificate of Inspection issued by the Commissioner of Agriculture.

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Terms of Sale

All prices quoted are for stock delivered at our Nursery Headquarters at Stuart Place, but we will make free delivery of any orders amounting to \$50.00 or over, anywhere within a reasonable distance from our nurseries.

We sell our stock at so close a margin over cost of production that we are compelled to sell for cash only. On all orders placed for future delivery we require a cash payment equal to not less than one-fourth of the full amount of the order, and the balance is due when stock is delivered. We can make no exceptions to this rule, as we believe this to be the only way of doing business that is perfectly fair to both our customers and ourselves. By this policy we have no bad accounts and can give you better values and service than would otherwise be possible.

About Our Service, Landscaping and Consulting Departments

SERVICE DEPARTMENT. We have many applications for trees from non-residents, who want to plant citrus groves here, but have no one they can rely upon to care for them and are not ready to come themselves. Heretofore, we have refused all such orders, knowing that it is poor policy to plant a grove unless it is to receive good care after planting. We have recently decided to contract to care for trees that we furnish and plant, until such time as the owner can arrange to do so, provided that the planting is of sufficient size. We care for such plantings in the best scientific manner and our prices are based on actual costs.

LANDSCAPING DEPARTMENT. We believe that the time is ripe for this service in the Valley, as better homes are constantly being built and there is a growing desire for beautiful yards and grounds. So we have inaugurated this Department, and are furnishing a full line of the best ornamentals at a very reasonable charge for stock and service.

CONSULTING DEPARTMENT. Successful business men will tell you that the key to their progress is the securing of the facts and then going ahead with the work. If it is a master of engineering, it is referred to a consulting engineer. If it is law, they call a lawyer. Thus they assemble the facts by having those best qualified to do the research work.

Business principles can be applied to Agriculture and Horticulture with the same degree of efficiency as in other fields. It will pay you to know just what you can most profitably grow on your farm. Years of study and practical experience enables the members of this organization to render you this service. Talk it over with us, that you may know just what to expect.

We are flooded with inquiries from non-residents, asking us to examine their lands and report as to whether they are adapted to Citrus growing, or better adapted to other crops. In case of Citrus lands, if they are unsuited to the purpose, we so report. If suitable, and we furnish the trees for planting, the charge for examination is remitted. We are in position to furnish complete reports on soils, rainfall drainage and crop adaptation at a reasonable charge.

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Invitation

We cordially invite you to visit our nurseries and headquarters, examine our stock and talk over your plans. If we can help you in any way, we will be glad to do so at no expense to you. Our long experience and technical knowledge should enable us to assist you in getting started right and making a success of your plantings. We will be glad to explain our methods of propagation, etc. and believe we can convince you that we can give you better values and service than any other concern doing business in the Valley.

Our Home Grown Citrus Trees

PRICES ON APPLICATION
YOU WILL FIND THEM RIGHT

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Description of Standard Varieties

GRAPEFRUIT

CONNOR'S IMPROVED PROLIFIC: A superior variety introduced several years ago by Mr. O. W. Connor, one of the older horticulturists of Florida. Very similar to Duncan from which variety it was bred. It is claimed by the originator to be slightly earlier and to have fewer seeds than Duncan. A good early grapefruit for the southwest.

DUNCAN. A popular one for the Valley. An early and heavy bearer of large sized, high quality fruits, ripening here about 10 days earlier than Marsh Seedless. Florida's most popular grapefruit.

EXCELSIOR. Very similar to Duncan, except slightly larger, higher color and more globular shaped fruits. Ripens a few days later than Duncan. One of Florida's best.

FOSTER. A sport of Walters, having pink flesh and showing pink cheeks. Ripens about with Marsh. Very popular fruit for banquets, etc., and brings fancy prices for that purpose.

MARSH SEEDLESS. This is given up to be the best variety for Valley planting on account of its extremely high quality as grown here, no other citrus growing country being able to equal the quality in this that we produce. An early and prolific bearer of medium to large, smooth, thin skinned fruits of very high quality. Practically seedless. Ready to pick here about the last of October, but will hang on the tree in good condition until the following summer, if desired, so that it may be held until the market is at its best. No other grapefruit can compete with this on the market.

ORANGES

LU GIM GONG. Originated from seed of Valencia polenized with Mediterranean Sweet by a Chinese horticulturist of the same name at De Land, Florida, and introduced in 1911. Practically the same as Valencia, except that it ripens somewhat earlier and is said to be able to hang on the tree in good condition for a longer period. One of the best late oranges for the Valley.

NORRIS. Very similar to Parson Brown... Ripens at the same time and is well colored when ripe. Flavor is excellent and skin exceptionally smooth. Has few seeds. Claimed by the originators to be superior to Parson Brown on account of its color.

PARSON BROWN. Another leading Florida variety which does well here. Extremely early, ripening in September and October. Medium size, smooth skin, pulp rich and sweet, ripe enough for eating while the skin is still green in color. Its extreme earliness makes it highly valuable for the Valley. The trees we offer are of the original and best strain.

PINEAPPLE. Florida's most popular orange and does even better here. Fruits medium size, smooth, thin skin of rich orange color, flesh rich, sweet and delicious. Tree vigorous, thrifty and an early and heavy bearer. Ripens here in December.

VALENCIA. Another leading California orange planted more extensively for commercial purposes than any other, and does extremely well here. Fruit is large, smooth, of high quality, few seeds and a splendid shipper, slightly oval in form and of high color. Tree vigorous and an early and heavy bearer. Fruit ripens here in January, but will stay on the tree without deterioration until mid-summer. The most profitable orange for the Valley, in the opinion of many growers.

WASHINGTON NAVEL. The king of all eating oranges and holds first place in California. As grown in the Valley, the fruit is very large and smooth, thin skinned and delicious. Inclined to be rather shy bearers while young, but the quality of the fruit more than offsets this disadvantage, especially since the crops increase as the tree grows older, until at eight years old they bear heavy crops, if the trees have been budded with buds taken from old bearing trees, as ours have.

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TANGERINES

DANCY TANGERINE. For many years this has been the leading Tangerine. Tree vigorous and healthy. Fruit medium to large, few seeds and very high quality and is a prolific bearer. Like all the kid glove varieties the peel is very easily removed and the segments separated. A fine commercial fruit and brings high prices on the market.

WANURCO. A new Tangerine introduced by the Wartman Nursery Company of Florida, hence its name, Wanurco. It is claimed to be superior to Dancy, the fruit ripening earlier and being larger and the tree more resistant to cold. Has not been planted in the Valley long enough to prove its claims as yet, but the indications are very favorable so far.

WILLOW LEAF TANGERINE. Fruit very similar to other Tangerines, but tree has long narrow leaves and is of more or less weeping habit, making it valuable for ornamental purposes as well as fruit.

LEMONS

EUREKA. This is the leading commercial lemon of California. It is of very high quality and a prolific bearer. Has a high color and few seeds.

LISBON. Another California commercial lemon that is gaining in popularity with the foremost growers. Fruit of equally high quality as Eureka, but the tree shows to be somewhat more resistant to cold. It is doing extremely well here in the Valley.

PONDEROSA. This is a variety of lemon that is truly wonderful. The tree is extremely vigorous and bears very young. The name is derived from the size of the fruit which is truly ponderous. The fruits are as large as a very large grapefruit, while the quality is high. Too large for a commercial lemon, but fine for home use. The most striking ornamental tree in the citrus family. There are several strains of this lemon, some of which are rough, thick skinned and very seedy. The one we furnish is smooth, rather thin skin and of very high quality. Every planting should contain a few Ponderosa lemons.

VILLA FRANCA. This is the most popular commercial lemon in Florida. Very high quality, almost seedless and more resistant to cold than most lemons. It is also doing well here in the Valley.

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LIMES

BEAR'S SEEDLESS OR TAHITA. An extremely valuable lime, especially for home use. Has the same high quality as the Mexican lime, but is much larger and nearly seedless. It is too large to be the most profitable for commercial purposes, as the drink stands want a lime, one of which makes a drink. One Bear's Seedless will make two glasses of limeade.

MEXICAN OR KEY LIME. The old reliable commercial lime. Tree bears young and prolifically, furnishing fruit throughout the year. Fruit of extremely high quality, few seeds and of just the right size for the use of drink stands, etc. One family of four in the Valley states that one tree of this lime paid their grocery bills throughout the summer. Every planting should contain a few Mexican limes.

RANGPUR OR RED LIME. This is evidently a cross between the commercial lime and some member of the Mandarin group, as it has the same deep red color, loose rind and segments, with the high acidity of the lime. We do not consider it of high value for commercial purposes on this account, but for home use it is highly valuable, both for fruit and ornamental purposes. Fully proven in the Valley.

NEW VARIETIES

One year buds on 3 and 4 yr. Sour Orange roots. B.&B.

LEMON. Meyers... A new one from China. Bears very young and prolifically, fruit of highest quality and the right size for the market. Tree extremely resistant to cold. The coming lemon for the Southwest.

PINK FLESHED MARSH SEEDLESS GRAPEFRUIT. The coming fancy grapefruit. A sport from Marsh Seedless, originated in Florida and introduced under the name of "Thompson." Has the same seedless quality as its parent and is considered superior in several ways. Fruit is larger, almost round in shape, quality of the finest, with beautiful pink juice. Far superior to Foster Pink, as grown here, and will soon supercede that variety for the fancy trade. Only a limited number to offer this season.

TANGELO. Sampson. This is a cross between the Pomelo (grapefruit) and the Tangerine, as the name indicates. The fruit is larger than the Orange, with the loose rind of the Tangerine and a sprightly, sub-acid juice combining the flavor of the Tangerine and the grapefruit. It deserves more popularity here as it is a fine fruit and does well.

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Other Fruit Trees

AVOCADO, Alligator pear. Hardy Mexican seedling plants suitable for budding or shade and fruit. From 6 inch pots, 50c; field grown, B. & B. 3-4 feet, \$1.50; field grown, B. & B. 4-6 feet, \$2.00.

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BANANAS

Aside from the fact that these often make good bunches of fine flavored fruit, the broad, graceful foliage and extremely fast growth makes these highly valuable for the Valley. Nothing gives a more tropical air to the grounds and every planting should include some bananas.

Each, 50c, \$5.00 per dozen.

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FIGS

This is a fruit that deserves more attention than has been given it in the past, as it grows and produces well here, if given proper care. They grow well on almost any type of soil, but especially on the heavier lands. Trees should be sprayed several times during the fruiting season with Bordeaux Mixture to keep down Rust, which defoliates the trees and causes fruit to dry up before maturity. If so treated, figs will produce very heavy crops here and for a longer period than in the fig growing districts further north. The varieties we grow and furnish are:

MAGNOLIA. The most popular one for preserving and the one grown exclusively for that purpose throughout the Coast. Large, light colored fruit that will preserve whole. Bears prolifically.

FIGS, CONTINUED

GREEN ISCHIA. We consider this the best all-round fig for home use. Tree very robust and healthy. Fruit medium size, pearl green outside and deep pink within. Very sweet and delicious for eating fresh and makes delicious preserves.

CELESTE. Very robust tree, resembling Green Ischia. Fruit rather small, but extremely sweet and fine for preserving whole. Purplish in color when ripe. A fine one for home use, but too small to compete with Magnolia for commercial canning.

LEMON, or Yellow Celeste. Tree very similar to Celeste. Fruit about the same quality, but considerably larger and yellow, or lemon-colored when ripe.

Large, heavy plants 50c each.

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GRAPES

CARMAN. A strong, vigorous variety well suited for South Texas. The berries are large, firm, black in color and of superior flavor. It is resistant to disease and highly recommended.

2-year-old plants, each 50c.

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JAPANESE PERSIMMONS

This is a fruit that deserves more attention here as it is a very delicious fruit and does well. Tree is symmetrical, with large, glossy, green leaves. Fruits as large as a tomato, of high color and delicious eating qualities.

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PECANS

The improved varieties of these deserve more attention than they have been receiving here in the past. They do well and produce the largest nuts we have ever seen. They are especially valuable for planting along canals and laterals, where they get plenty of water and utilize what would otherwise be waste land. They are rather slow about coming into bearing, but when they do they are highly valuable. We furnish the leading varieties, budded on wild pecan roots.

Nice well rooted trees, 3 to 4 ft., each, \$2.00.

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PINEAPPLE PEAR

This pear from South China is the only one that has resisted Pear Blight successfully in the far South. It is being planted quite extensively in Southern Florida, where it makes heavy crops of large, juicy fruit, similar to Keiffer. It has the reputation of being the best pear for cooking and canning as it does not color when cooked, but remains nice and white. We believe it is well worth planting here, as it takes the place of apples.

Fine thrifty trees, 3 to 4 ft., each, \$1.00.

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PLUMS

Several varieties of this fruit do well in this section and should be more largely planted. They are one of the most delicious fruits we have. We offer proven varieties for this section.

Price 75c and \$1.00 each.

Ornamentals

Broad-Leaved Evergreens.

ABELIA, Grandiflora. A beautiful flowering shrub of very graceful form, having variegated colored foliage and a profusion of pinkish white blooms. Very popular for massing and group planting.

B. & B. 12-18 inches, each \$1.50.

BANANA SHRUB. (Magnolia fuscata.) A low, dense growing evergreen shrub with glossy green leaves. The blooms are very fragrant.

B. & B. 18-24 inches, each \$2.00.

BOTTLE BRUSH. (Callistemon rigidus.) A fine evergreen shrub having long narrow glossy green leaves and clusters of cylindrical red blooms resembling a bottle brush. New foliage is tipped with red. Very striking.

B. & B. 12-18 inches, each \$1.50.

BOXWOOD. (Buxus japonica.) A beautiful shrub of low, dense, compact growth, much used as trimmed specimens and dwarf hedge.

B. & B. 8-12 inches, each \$1.00. 12-18 inches trimmed, B. & B., each \$2.00.

BURNING BUSH. (Pyracantha lalandii.) An evergreen shrub of spreading habit, foliage a rich dark glossy green; clusters of white flowers in spring, followed by orange colored berries. Especially good in group or mass plantings.

B. & B. 2-3 feet, each \$1.50. 3-4 feet, B. & B., each \$2.00.

CORAL TREE. (Erythrina crista-galli.) A very interesting and rare large shrub or small tree. Sends out much new growth in spring and summer on which are produced a great number of butterfly-like deep crimson flowers. A showy and beautiful tree. Must be pruned heavily each fall or winter to produce new growth.

2-3 feet, B. & B., each \$1.75.

COTONEASTER, Pannosa. A valuable shrub for foundation work, single specimens or mass planting. Gray-green foliage, graceful form.

B. & B., 1-2 feet, each \$1.50.

DWARF POINCIANA, Tabachin. (Poinciana pulcherrima.) A very gorgeous large shrub or small tree from Mexico, belonging to the Poinciana family. Of upright growth with elegant pinnate leaves, surmounted with immense clusters of orange-red flowers. One of our most showy plants.

3-4 feet, B. & B., each \$1.50.

EUONYMUS japonica. Another popular Japanese shrub with thick green leaves and stems. Fine for specimens, clumps or low hedges and borders.

B. & B., each \$1.00 to \$1.50, according to size.

EUONYMUS pulchellus. A dense, very dwarf form, especially adapted for borders and low hedges.

Heavy plants out of 6-inch pots, each, 50c. Per 10, \$4.00; per 100, \$30.00.

GOLDEN DEW DROP. (Duranta plumeri.) A very attractive shrub reaching 8-10 feet in height. Makes a nice spread with pendulous branches. Delicate lilac flowers borne in profusion in racemes toward the end of the branches. Blooms most of the year. The yellow berries that follow the blossoms make a striking contrast with the flowers. Good for high foundation planting, or in a large group.

B. & B. 2-3 feet, each \$1.50; 3-4 feet, each \$2.50.

GOLDEN TRUMPET. (Allamanda hendersonii.) A highly ornamental shrub having thick, leathery, glossy green leaves and large golden-yellow trumpet shaped flowers borne in profusion. Upright habit of growth. Stands drouth well. One of the most striking subjects we have ever grown.

Strong plants 2-3 feet, B. & B., each \$2.00.

ORNAMENTALS, CONTINUED

HIBISCUS, Brazillian. A large, upright growing form of Hibiscus having large, serrated leaves and bearing a profusion of golden-yellow single blooms four to six inches across. A valuable addition to our list of Hibiscus, being the only true yellow.

Large, well rooted plants, B. & B., each \$1.50.

HIBISCUS, Chinese. (*Hibiscus Rosa-sinensis*.) One of our best flowering shrubs. Very fast growing, dark green foliage and especially adapted for foundation planting. No other plant equals the Hibiscus in giving color to the landscape.

5-inch pots, 75c; 8-inch pots \$1.00; heavy field grown, B. & B., each \$1.50.

HONEYSUCKLE, Bush. (*Lonicera diervilla*.) A valuable shrub for single specimens, hedges or for banking. Gray-green foliage, varied colored blooms and red berries.

B. & B. 2-3 feet, each \$1.50; per dozen \$15.00.

JASMINE, CAROLINA YELLOW. (*Gelsemium sempervirens*.) A strong growing graceful shrub, having glossy evergreen leaves and delicate deep yellow flowers in great profusion. Fine for massing, hedges, foundation planting and low trellises.

Heavy plants, B. & B., 3-4 feet, each \$1.50.

LAURUSTINUS, (*Viburnum tinus*.) A fine evergreen shrub with glossy green leaves. Bears a profusion of clusters of small, flesh colored blooms in winter. A good specimen plant.

B. & B., 2-3 feet, each \$2.00.

LANTANA. A low growing native shrub with Verbenia-like flowers in several colors. Useful for hedges or borders. Will need little attention after becoming established.

Price each bare roots, 75c; B. & B. \$1.00.

LOQUAT, or Japan Medlar, (*Eriobotrya japonica*.) A beautiful, symmetrical small tree with thick, glossy evergreen leaves and bearing yellow edible fruits about the size and flavor of plums.

Each, \$1.50.

GERMAN MYRTLE. (*Myrtus communis*, *microphylla*.) One of the most valuable shrubs for landscape work. Glossy green foliage and dense habit of growth.

B. & B. heavy plants, 2-3 feet, each \$2.00.

ROMAN MYRTLE. (*Myrtus communis*.) A valuable plant for either single specimens or hedges. Has shiny green foliage, highly aromatic. Bears white flowers. Does well in hot dry places.

B. & B., 3-4 feet, each \$2.00.

VARIGATED ROMAN MYRTLE. (*Myrtus communis variegata*.) A variety of the above with foliage variegated green and white. Good for specimen or for hedges.

B. & B., 18-24 inches, each \$1.50.

NADINA Domestica. A dwarf evergreen shrub. Foliage becoming bronze in winter. The young leaves and twigs are an attractive red.

Field grown, B. & B., 8-10 inches, each \$1.00; 12-18 inches, each \$1.50; 2-3 feet, each \$2.50.

B. & B. 2-3 feet, each \$2.50.

NATAL PLUM (*Carissa grandiflora*.) A striking ornamental flowering shrub. Rich green foliage. Covered most of the year with delicate white jasmine scented blossoms. Bright red edible fruit during the winter.

B. & B. 1-2 feet, each \$1.50.

ORNAMENTALS, CONTINUED

OLEANDER (*nerium*). This is one of the most deservedly popular evergreen flowering plants we have. It will thrive upon nearly any type of soil and under almost any condition. Largely used in the north for house plants. Can be furnished in white, pink, red and yellow.

B. & B. 2-3 feet, each \$1.00; 3-4 feet, each \$1.50; Bare roots, each 50c and \$1.00.

PINEAPPLE GUAVA. (*Feijoa sellowiana*.) A silvery evergreen-shrub with highly pleasing fruit and attractive flowers. Used for mass planting or single specimens.

Each \$1.50, B. & B.

POINSETTIA (*Euphorbia pulcherrima*). This beautiful Christmas Flower is known and loved throughout the south as an out-door plant and further north in greenhouses. The brilliant scarlet heads are attractive in any landscape.

Sturdy, well grown plants from six-inch pots, each 50c.

POMEGRANATE, Dwarf everblooming. (*Punica granatum nana*.) A dwarf evergreen form of the pomegranate, with small fresh green foliage, covered in summer and fall with bright scarlet flowers and in winter with ornamental fruit. Excellent for specimens and makes a wonderful hedge.

From six-inch pots, 75c; B. & B. 12-24 inches, each \$1.75.

AMCOR RIVER PRIVET (*Ligustrum amurense*). The best *Ligustrum* for sheared hedges, also for screens, etc.

Each \$1.50, B. & B.; Bare roots, small, 10c each to 25c.

DWARF PRIVET. (*Ligustrum lodense*.) Real low growing hedge plants are scarce and this privet fills this need, forming a rounded, low, compact hedge of dark green foliage, never exceeding 18 inches in height. Loses its leaves partially in winter.

Each B. & B. \$1.50; Bare roots, small, 50c.

JAPANESE PRIVET (*Ligustrum japonicum*). Medium sized evergreen shade tree with thick, glossy green leaves. Has large clusters of white bloom, followed by bunches of black, berry-like fruits.

Each \$1.50, B. & B.

WAX LIGUSTRUM (*Ligustrum lucidum*). Low, spreading shrub or small tree with large glossy green leaves. Fine for specimens and for sheared hedges.

Each \$3.00, B. & B.

RUBBER PLANT (*Ficus elastica*). Large smooth leathery evergreen leaves eight to twelve inches long. The plant attains a large size in the open, but is most popular as a house plant. Heavy plants in five-gallon containers.

3-4 feet, each \$2.50.

SENISA (*Leucophyllum texanum*). A dense, gray-green shrub bearing beautiful purple flowers after every irrigation or rain. Well adapted for single specimens, massing or sheared hedges.

Heavy plants, B. & B., 2-3 feet, each \$1.00.

TURKS CAP (*Malvaviscus conzattii*). A Hibiscus with coral red, pedulous blooms suggesting the name. Very vigorous, reaching 8-9 feet in height and blooming profusely. B. & B., each \$1.50.

VIBURNUM *Odoratissimum*. A splendid evergreen shrub of upright habit. Large glossy green leaves and white fragrant flowers.

B. & B. 2-3 feet, each \$2.00.

Coniferous Evergreens

Balled and Burlapped.

ARIZONA CYPRESS (*Cupressus arizonica*). A beautiful bluish-green evergreen tree of narrow pyramidal form, reaching a height of forty feet. Fine for single specimens in lawns or for broad avenues.

Heavy plants, 18-24 inches, each \$1.50; 2-3 feet, \$2.50.

BAKER'S ARBORVITAE (*Thuja orientalis Bakeri*). A very beautiful form of the Arborvitae. Transplants readily, grows rapidly and never outgrows beauty. A true pyramidal type.

18-24 inches, each \$2.00; 24-30 inches, each \$2.50; 30-36 inches, each \$3.00.

BERCKMAN'S DWARF EVERGOLDEN ARBORVITAE (*Thuja orientalis aurea nana*). A true dwarf Arborvitae, very symmetrical. The branchlets are tipped with a bright golden tint. Possibly the most popular of our Conifers.

18-24 inches, each \$2.00. 24-36 inches, each \$2.50.

BHUTAN CYPRESS (*Cupressus torulosa majestica*). A tall pyramidal tree of vigorous growth. Finely divided foliage and drooping branchlets.

2-3 feet, each \$2.00.

CHINESE ARBORVITAE (*Thuja orientalis*) Medium sized conifer with bright olive green foliage forming a dense broad pyramid. Takes it years to attain mature height of ten feet.

24-36 inches, each \$2.00.

DEODAR CEDAR (*Cedrus deodara*). A magnificent evergreen tree of pyramidal form. Foliage silvery green. An extremely handsome tree for the lawn. 3-4 feet, each \$4.00.

GOLDEN COLUMN ARBORVITAE (*Thuja beverleyensis*). Tallest and stateliest of the Chinese Arborvitae, growing into a narrow column of Golden-green foliage. Good for specimen or pairing on either side of doorway.

2-3 feet, each \$2.50.

ITALIAN CYPRESS (*Cupressus sempervirens*). A tall slender evergreen in great demand for framing doorways or where a straight and columnar effect is desired. Our plants are erect and compact.

Each \$1.00 per foot of height.

PFITZER'S JUNIPER (*J. Chinensis pfitzeriana*) One of the finest junipers in cultivation. Has bushy wide-spread horizontal branches and forms a flat irregular head of bluish-green foliage, very graceful.

2-3 feet, each \$3.00.

PROSTRATE JUNIPER (*Juniperus communis*). A bushy upright tree with many branches of soft grayish-green foliage. Fast Growing. A beautiful specimen tree.

18-24 inches, each \$1.75.

ROSEDALE ARBORVITAE (*Thuja rosedale*). A dwarf compact conifer of rounded outline. Soft bluish green foliage. Excellent plant.

10-24 inches, each \$2.00; 24-36 inches, each \$2.50.

TEXAS BLUE ARBORVITAE. (*Texana glauca*.) The blue color of foliage is a distinctive characteristic of above variety. Only Arborvitae of the color. Adapted to Valley conditions.

2-3 feet, each \$2.00.

ORNAMENTALS

Deciduous

CREPE MYRTLES. The shrub or small tree that takes the place of the Lilacs in the South. We offer them in Crimson, Red, Pink, White, Lavender and Purple blooms. One of our best ornamentals.

2 to 3 feet, 50c each; 3 to 4 feet, 75c; B. & B., \$1.00.

ALTHEAS. (Rose of Sharon.) A beautiful large shrub or small tree bearing large numbers of large rose-like blooms. We offer them in several different colors, from purple to white.

2 to 3 feet, 50c each; 3 to 4 feet, 75c; B. & B. \$1.00.

SPIREA Van Houttei. (Bridal Wreath.) Low growing shrub with long, pendant branches, bearing clusters of white flowers.

2 to 3 feet, 75c each; B. & B. \$1.00.

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Roses

Balled and Burlapped

We have a very fine assortment of these in varieties that have proven themselves here. These represent practically all colors and combinations of colors, and all are everblooming. Some of the best roses do not do well on their own roots here, and these we furnish budded on a resistant root stock. We have more than thirty-seven varieties to choose from, so we are sure we can please you.

PRICES. Own root, 2-year plants, 50c each; per dozen, \$5.00. Budded, 3-year plants, 75c each; per dozen, \$8.00. Roses dug with bare roots, 10c less per plant.

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Shade Trees

ACACIA, Tapeguaje. An extremely fast growing shade tree having clean, smooth bark, beautiful fern-like leaves and delicate yellow flowers. One of the best ornamental shade trees.

Nice plants out of five-inch pots, each 25c; Large trees 8-15 feet, B. & B., each \$3.50 and up.

AUSTRALIAN SILK OAK. A tall fast growing evergreen shade tree with feathery, fern-like leaves. It has a profusion of yellowish-red blossoms in the spring that makes it most attractive.

6-7 feet, each \$3.00.

CHINESE ELM. A rather new tree introduced from Asia. It is of remarkably rapid growth and seems adapted to a wide range of soil. After becoming established it stands drouth well and will solve the shade tree problem in the dry section of the state.

B. & B., \$1.00-\$3.00, depending upon size. Also bare root plants.

CHINESE MULBERRY. An extremely fast growing tree having large, glossy deeply cut leaves. A new one, altogether different from the common varieties.

Heavy trees, B. & B., 4-6 feet, each \$1.50.

CHINESE TALLOW. A fast growing shade tree 20 to 30 feet high. Rather similar to the Poplars. It is semi-evergreen in South Texas. The foliage takes on high autumn colors.

Strong 6-7 feet plants, each \$2.50, B. & B.

HACKBERRY. One of the most popular shade trees for street and lawn.

4-6 feet plants, each \$1.50, B. & B.

SHADE TREES CONTINUED

MAGNOLIA. A most magnificent tall growing evergreen tree with broad, glossy green leaves and large, snow white, fragrant blooms as large as saucers.

B. & B., 3-4 feet, each \$2.00.

RIO GRANDE ASH. (Arizona ash.) A tall, upright growing shade tree of fine form and fast growth. Very symmetrical clean appearing tree and one of the best for street and avenue planting. Practically evergreen here.

6-7 feet. B. & B., each \$2.00.

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Outdoor Palms

Balled and Burlapped.

CALIFORNIA FAN PALM. (*Washingtonia robusta*.) A tall growing, fan leaved palm, especially adapted to avenue planting and for single specimens.

Price \$1.00 to \$5.00 each, according to size.

COMMERCIAL DATE. (*Phoenix dactylifera*.) Resembles *P. Canariensis*, but is more upright and of a gray-green color. Valuable for ornamental purposes and for fruit as well. The ones we offer are grown from best selected seed.

\$1.00 to \$5.00 each.

ORNAMENTAL DATE. (*Phoenix canariensis*.) A beautiful, pinnate leaved variety, especially adapted for specimens in lawns, etc., for which purpose it has no equal.

\$1.00 to \$5.00 each.

PALMETTO PALM. (*Sabal mexicana*.) A fine fan palm with green leaf stems. Slow growing and very hardy.

\$1.00 to \$5.00 each.

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Outdoor Palms

Potted.

PHOENIX CANARIENSIS. 5-inch pots, each 50c; 6-inch pots, each 60c; 8-inch pots, each 75c; 10-inch pots, each \$1.00. 3-4 foot specimens in large cans, each \$5.00.

SAGO PALM. (*Cycas revoluta*.) A magnificent dwarf subject, having a dense head of handsome dark green leaves resembling ostrich feathers. Fine for tubs or single specimens in lawns, etc. Hardy.

\$1.00 to \$5.00 each, according to size.

WASHINGTONIA ROBUSTA. 5-inch pots, each 50c; 6-inch pots, each 60c; 8-inch pots, each 75c; 10-inch pots, each \$1.00. 3-5 foot specimens each \$2.00.

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Indoor or House Palms

Potted.

KENTIAS, PHOENIX Roebelinii, CHINESE FAN, SAGO. (*Cycas*.) 3-inch pots, each 50c; 5-inch pots, each \$1.00; 6-inch pots, each \$1.50; 8-inch pots, each \$2.00; 10-inch pots, each \$2.50; 12-inch pots, each \$3.00

Vines

BOUGANVILLEA, Sanderiana. The common or purple (carmine-purple) Bouganvillea used for arbors or as single specimens. Of rank growth, leaves glossy green.

5-inch pots, 75c; 6-inch pots, \$1.00; 8-inch pots, \$1.50; 10-inch pots, \$2.00. B. & B. 2-3 feet, heavy \$2.00.

BOUGANVILLEA, Crimson Lake. Flowers rich glowing crimson. A very rapid grower with dark shiny green leaves. Slightly more tender than Sanderiana, but far more attractive.

3-inch pots, each 75c; 6-inch pots, each \$1.00; 8-inch pots, each \$1.50; 10-inch pots, each \$2.00.

CLIMBING FIG. (Ficus repens.) Rampant climber, sticks to any kind of wall, covering entire building with a dense coat of brilliant green.

4-inch pots, each 50c; 6-inch pots, each 50c.

JAPANESE CLEMATIS. (C. paniculata.) A beautiful climbing vine bearing a profusion of white star-like flowers. Fragrant.

Heavy plants, B. & B., each \$1.00.

QUEENS WREATH. (Antigonon leptopus.) Also called Corona vine and Coral vine. This well known vine may be found all over the south. The roots are perennial though the top may die down during the winter.

Strong plants from 5-inch pots, each 40c; 6-inch pots, each 50c.

STAR JASMINE. (Trachelospermum jasminoides.) A good white flowered climber. The evergreen leaves are bright and shiny. The plant is quite hardy here and one of the best for trellises or screens. Fragrant blossoms.

Strong plants out of 6-inch pots, each 75c.

TRUMPET FLOWER. (Bignonias.) Beautiful evergreen climbers having gorgeous trumpet-shaped flowers. We offer three varieties with red, yellow and violet flowers.

B. & B. \$1.00.

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Ferns

BOSTON, SWORD, WHITMANII, ASPARAGUS plumosus, ASPARAGUS sprengeri.

Nice specimens, 3-inch pots, each 35c; 4-inch pots, each 50c; 5-inch pots, each 60c; 6-inch pots, each \$1.00; 8-inch pots, each \$1.50.

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Fennel Fern

A fine feathery leaved plant of uniform growth and deep green color. Fine for borders for walks, flower beds, etc. Grows about 12 inches high and spreads to about the same width.

Each 10c; dozen \$1.00; 100, \$8.00.

CANNAS

These are so easily grown and do so well on all kinds of soils and under all kinds of conditions that no one needs to be without them. In fact, they are so common in the Valley that we grow only a few of the newest and best varieties which are far superior to the common ones. It is probable that no other plant will give better results in the beautification of the home grounds than the best Cannas, provided they are given a little care and not allowed to run wild, as is too often done. Cut out old blooms and dead or disfigured leaves from time to time and you will be surprised at the results you will get.

THE PRESIDENT. Very large, rich glowing scarlet flowers borne in great profusion throughout the year. Large, rich glossy green leaves. Grows about 4 feet high. Probably the best red Canna to date.

GAIETY. Reddish orange, mottled with carmine and edged with yellow. Tongue yellow, mottled with carmine. Fine, deep green leaves. About 4 feet.

KING HUMBERT. In this great Canna we have a combination of the finest of large crimson flowers with the finest of large, bronze colored foliage, about 5 feet high, broad and massive. It is grand.

CITY OF PORTLAND. Large, beautiful, deep, glowing pink flowers, produced in great profusion. Heavy green foliage. An early and continual bloomer. The finest pink Canna to date. 4 to 5 feet.

PRICE: Any variety, 15c each, per dozen, \$1.00.

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MEXICAN TUBEROSES

Delightfully scented, pure white flowers, borne on long, stiff stems, each bulb throwing several flower spikes in succession. Valuable for cut flowers, as they will last for days after cutting. No garden is complete without some of these.

10c each, 75c per dozen.

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PAMPAS GRASS

A tall growing ornamental grass from South America, forming immense clumps 10 to 12 feet broad and about as tall. Has long, graceful white plumes in fall about 2 feet long, borne on tall, stiff stems 3 or 4 feet taller than the clump. Very showy. Best of the ornamental grasses.

Heavy clumps, B. & B., each \$1.50; small clumps, B. & B., each 75c.

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ATHEL (*Tamarix Articulata*)

The Wonderful Wind-Break Tree.

We have long wanted a better subject for wind-breaks in the Valley for the proper protection of our groves from wind and cold. Athel seems to fill the want exactly.

It is a cheap, efficient, hardy, evergreen ornamental and **THE MOST WONDERFULLY FAST GROWER** we have ever seen. It will not root-sprout, is not a soil robber and can be planted closer to Citrus trees without injury to them than anything we have. In fact, it seems to have all the good traits and none of the bad. It should be planted all around every grove in the Valley and will repay many times over its cost in the protection it will afford to trees and fruit. Plant the cuttings 5 to 10 feet apart in well prepared land, water well, give clean cultivation, irrigate well and every one will grow, giving you a perfect wind-break in two to three years.

Cuttings, \$5.00 per 100. Rooted plants, from pots, each 25c.

How to Properly Plant Trees

BALLED TREES. The land having been plowed leveled and staked off so rows will be straight, dig holes where you want the trees, the same depth as the ball, and about 8 inches larger than the ball. Set the ball in the hole and fill around it with well pulverized top soil, up to the shoulder of the Ball. Pour in about 2 buckets of water. When settled, cut string and lay the burlap back from the neck of the ball and cover with soil to finish filling the hole. Citrus trees should never be planted lower than they stood in the nursery, and if planted an inch higher they are all the better. Roses and Evergreens should be planted somewhat deeper than they stood in the nursery, for best results.

BARE ROOT TREES. Holes should be dug large and deep enough to accommodate the roots without crowding. Place the tree upright in the hole and work well pulverized soil in around the roots with the fingers, straightening them out in a natural manner, until the hole is nearly full. Water well and let settle, then finish filling the hole. The top layer of roots, (feeders) should be at the top of the ground and covered with a couple of inches of soil when the job is completed. Never allow roots to get dry for a moment, but keep them wet at all times. All broken or mutilated roots should be cut off with a sharp knife.

